

DETAILED INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR VENDOR REGISTRATION FOR VARIOUS ITEMS on Secured E-tendering System (SETS) of Mahagenco

EOI No.: CE(Stores)/001

Date: 15/09/ 2015

1.0 INTRODUCTION

Mahagenco is having the highest overall generation capacity and the highest thermal installed capacity amongst all the state power generation utilities in India. In terms of installed capacity, it is the second highest generation company after NTPC. Mahagenco having generation capacity of 10737 MW comprising 7480 MW thermal, 2585 MW hydel and 672 MW gas turbine; was established by Government of Maharashtra under the Central Electricity Act-2003 with the principal objective of engaging in the business of generation of electricity. Mahagenco is committed to expanding the generation capacity to meet the ever-growing power supply need of Maharashtra. The company is implementing a huge capacity addition programme. Mahagenco generates power for more than 1,50,00,000 end consumers in Maharashtra at economical and affordable rates.

2.0 MAJOR BUSINESS OPPORTUNITY

The requirement of spares, consumables for MSPGCL's power plants, offers major business opportunity to the vendor

3.0 SCOPE OF VENDOR REGISTRATION

The company has an established e-Tendering portal through which online vendor registration, for procurement of material mainly for operation and maintenance of its operation thermal, hydro and gas power stations. MSPGCL intend to register vendors in order to develop an all-inclusive database of vendor for procurement of quality products and services.

Registering with MSPGCL under its portal is the first step for participating in tendering exercises in an easy and systematic way. Presently vendor registration will be done only for Manufacturer(s). However, for exceptional cases, Authorized Dealers can be considered for certain item and decision of MSPGCL in this regards will be final and binding to the vendors

4.0 BENEFITS TO VENDORS:

By registering with MSPGCL, vendors will:

- a. Get email/SMS alerts regarding NIT's (Notice Inviting Tenders)/Corrigendum in the preferred category / sub-category and region.
- b. Get user ID and password to enable participation in MSPGCL's e-procurement tenders after verification of documents.
- c. Approved Limited tender vendor can participate in online tendering system as well by upgrading themselves.
- d. For Limited tender participation, no EMD payment or tender fees payment.

- e. One registration across all MSPGCL power stations.
- f. Payment preference to Manufacturer.

5.0 MATERIALS FOR WHICH REGISTRATION IS REQUIRED:

The following are the list of items that are identified for which vendor registration is required:

- Abrasive Materials
- AC Plant
- Actuator
- Agitator
- Bag Filter
- Battery
- Bearing and Sleeve
- Bulk Chemicals
- Cable Jointing Material
- Cables
- Castable Refractory
- CCTV
- Ceramic Lined Pipes
- Chain & Chain Links
- Chemicals and Adhesives
- CHP Idlers
- Circuit Breaker
- Clinker/Slag Crusher Spares
- Coal Handling Plant
- Common Salt
- Compressor
- Computer
- CAAQMS system
- Contactor and Starter
- Conveyor Belts
- Conveyor Pulley
- Coupling
- Crusher Hammers
- DG Set and Spares
- Expansion Joints
- Fabrication Items
- Fastener
- Filter, Regulator, Purifier
- FRP Blades
- Gas Turbine Air Intake Filter
- Gasket and Packing material
- Gearbox
- GI Gratings
- GP/GC Sheets
- Hoses
- Industrial Fans & Blowers
- Lab Instruments
- Lamps and Fittings
- Lifting Devices
- Lubricants and Coolants
- Machine Tools
- Measuring instruments
- Mechanical Seals
- Motors
- O-Ring, Cord, Seal, Bush
- Pipes
- Plumber block
- Power Cylinder
- PSC Concrete Sleepers
- Pulverized Coal Pipe
- Pumps
- Rectifier
- Relay
- Rockwool Mattress
- Rope, Chain and Cord
- Rubber Items
- Scrapper Conveyor Spares
- SF6 Gas
- Silica Gel
- Transformer Oil
- Transformers
- Tube Nest
- V Belts
- Valves

6.0 SUBMISSION OF EXPRESSION OF INTEREST

Interested applicants are requested to submit their application complete in all respects, in a format as outlined below.

Step-I: Participation in EOI

The EOI consists of 3 parts:

Part 1: EOI Letter from the applicant i.e. Manufacturer- Format in Annexure-A.

If a dealer wants to participate he has to submit the details of the manufacturer along with authorized dealership certificate valid for minimum 3 years.

Part 2: General Information about applicant i.e. whether Applicant is Manufacturer(s) including the products that can be offered.

Documents needed are:

1. Name, Address, Telephone Number, Email ID, FAX number of company and its Representative.
2. Company incorporation certificate
3. PAN
4. Tax certificates: VAT, CST, TIN
5. Ten largest purchase orders during last five years from NTPC, SEBs, Public Sector undertakings
6. Client details of 10 reputed clients(NTPC, SEBs, Public Sector undertakings) to whom the item/s are supplied
7. Attach CA attested copies of Balance Sheets & Profit and Loss statements for last three years.
8. Factory License No
9. Factory Address
10. Other Certificates like ISO certificate, IBR Certificate, ASME Certificate, etc.

Part 3: Send a set of copy attested by Manager or above to the office of Chief Engineer (Stores), Central Purchase Agency, 2nd Floor, Prakashgad, Maharashtra State Power Generation Company Limited, Prof. A K Marg, Bandra (E), Mumbai-400 051. Please don't forget to mention EXPRESSION OF INTEREST (EOI) FOR VENDOR REGISTRATION and COMPANY NAME on the envelope.

Step-II: Scrutiny of participants in EOI:

The scrutiny is on basis of: capacity, experience, expertise, capability, quality etc

Part 1: Scrutiny of documents received by speed post. The cut-off date for submission of completed applications is only for the purpose to commence the first cycle of evaluation only. The documents should reach us within one month of the publication of EOI

Part 2: Physical assessment with original documents. For vendors shortlisted by the respective evaluation committee, at the sole discretion of MSPGCL, physical assessment of documents will be carried out. The registered email-id will receive a mail and the vendor has to visit Mahagenco with 15 days of call.

Part 3: Call for Registration by post or email. Once all the scrutiny is completed, you have to register yourselves on our portal.

Step-III: Online Registration:

Once the scrutiny is completed, vendor will have to register online on webportal sets.mahagenco.in.

Part 1: Minimum necessary documents for registering on the e-Tendering site of MSPGCL are as below.

To ease access to MAHAGENCO process for registration, MAHAGENCO has implemented Simple Vendor Registration process in new **Secured e-Tendering System (SeTS)**.

Using SeTS Vendor can,

- Fill the vendor/company details online
- Upload documents online
- Pay registration fees of Rs 5000/- + ST online using payment gateway
- Use any VALID Digital Signature Certificate issued by Licensed Certifying Authority approved by the Controller of Certifying Authorities (GOI).
- Add ITEM/s online to their profile by themselves
- Please note: Fees once paid will not be refundable under any circumstances.

Part 2: Once the registration procedure is done, sent an email on eestoresiqc@mahagenco.in and cgmstores@mahagenco.in regarding the same.

Part 3: Approval from the respective department. This registration is valid for a period of one year from the date of approval. After one year you can pay renewal fees and continue the registration.

7.0 DISCLAIMER:

Parties may note that issuing EOI or proceeding with the registration process does not in any way oblige MSPGCL to award contacts/services for supply/works of any kind. The qualification of vendor with respect to any tender/enquiry is subject to fulfillment of qualifying requirements by the vendor for that tender/enquiry. The EOI Request is not the subject of any process contract or any contractual obligations between MSPGCL and the applicants to the EOI. Further, MSPGCL may, at its absolute discretion either modify or abandon any part or whole of the document and / or process, without giving prior notice to any or all the applicant.

All Expression of Interest documents, upon submission by any applicant to this EOI shall become the property of MSPGCL. MSPGCL is not liable for any costs or compensation in relation to the consideration of this EOI.

- 8.0** Prospective bidder may submit their 'Expression of Interest' along with relevant details as specified above through e-mail followed immediately by hard copy in a sealed cover super scribing "EXPRESSION OF INTEREST (EOI) FOR VENDOR REGISTRATION" on front side and COMPANY NAME on back side on the envelope at the address given below:

Address for communication

Chief Engineer (Stores), Central Purchase Agency, 2nd Floor, Prakashgad, Maharashtra State Power Generation Company Limited, Prof. A K Marg, Bandra (E), Mumbai-400 051.

In case of clarifications kindly contact: Additional Executive Engineer (St-IQC)

Contact No. 022-26474211 Extn: 2492/3657; Email: eestoresiqc@mahagenco.in, cgmstores@mahagenco.in.

9.0 Checklist:

1. Attested copy of
 - a. Name, Address, Telephone Number, Email ID, FAX number of company and its Representative.
 - b. Company incorporation certificate
 - c. PAN
 - d. Tax certificates: VAT, CST, TIN
 - e. Ten largest purchase orders during last five years from NTPC, SEBs, Public Sector undertakings
 - f. Client details of 10 reputed clients(NTPC, SEBs, Public Sector undertakings) to whom the item/s are supplied
 - g. Attach CA attested copies of Balance Sheets & Profit and Loss statements for last three years.
 - h. Factory License No
- OR
- Authorised dealership certificate valid for a minimum period of 3 years in case of authorized dealer
- i. Factory Address
 - j. Other Certificates like ISO certificate, IBR Certificate, ASME Certificate, etc.
2. Super scribing "EXPRESSION OF INTEREST (EOI) FOR VENDOR REGISTRATION" on front side and COMPANY NAME on back side on the envelope.
3. Complete filled and signed Annexure-III

Annexure-A

Format (On the company's letter head duly signed by Authorized Signatory with Company's Stamp)

EXPRESSION OF INTEREST (EOI) FOR REGISTRATION

1.	Name of the manufacturer	M/s			
2.	Name of Representative	Mr/Mrs. Designation: Mobile Number:			
3.	Product manufactured (Mention your product list)				
4.	Company incorporation certificate/ Shop Act				
5.	PAN of Company:				
6.	Tax certificates: VAT, CST, TIN as applicable	VAT CST TIN			
7.	Ten largest purchase orders during last five years from NTPC, SEBs, Public Sector undertakings	Company Name	Order Value	Order Reference	Subject

8.	Client details of 10 reputed clients(NTPC, SEBs, Public Sector undertakings) to whom the item/s are supplied	Company Name		Name	Designation
9.	Turnover for last three years. Attach CA attested copies of Balance Sheets & Profit and Loss statements for last three years.	2013-14			
		2012-13			
		2011-12			
		Turnover Average:			
10.	Factory License No				
11.	Factory Address				

A) Please furnish self attested Xerox copies of above documents.

B) On scrutiny of the documents and confirmation of the vendor as a potential one, factory inspection of the same will be carried out & vendor registration of the vendor in e-tendering site of MSPGCL will be completed.

Date:...../...../.....

Place:.....

Signature:.....
Name of the Person.....
Designation:.....
Name of the Company:.....
Address:.....
Company Seal: