

MAHAGENCO ASH MANAGEMENT SERVICES LIMITED

(A Subsidiary Company of Mahagenco)

COO/Expression of Interest/Cement/2020-21/02

INVITATION FOR EXPRESSION OF INTEREST (EOI)

FROM

INTERESTED PARTIES

FOR

ESTABLISHING INTEGRATED CEMENT PLANT/CEMENT CLINKER GRINDING UNIT/CEMENT BLENDING UNIT / PROCESSING UNIT IN ADJACENT TO MAHAGENCO POWER PLANT LOCATED AT KORADI / KHAPERKHEDA / CHANDRAPUR TPS ON “BUILT, OWN AND OPERATE (BOO)/JOINT VENTURE MODE”

1.0 Introduction

- 1.1 MAHAGENCO is Maharashtra’s largest energy conglomerate with present installed capacity of 13186 MW comprising of 9750 MW Coal based stations, 2580 MW Hydal Power stations 672 MW gas fuel based stations and 184 MW Solar Stations. With 7 coal based power stations, MAHAGENCO is the largest thermal power generating company in Maharashtra state with capacity of 9750 MW.
- 1.2 Being the largest thermal power generating company in the Maharashtra state, MAHAGENCO produces approx. 14.170021 Million Tons of Ash annually, out of which 80% (Approx. 11.336 Million MT) is Fly Ash. Presently MAHAGENCO’s Ash is being utilized in Land development, ash dyke Rising, Road/Rail Embankments, Brick Blocks/Tile manufacturing industries & Cement manufacturing industries etc. MAHAGENCO intends to increase its Ash Utilization by inviting EOI from interested Parties for establishing integrated cement plant/cement clinker grinding unit/cement blending unit / processing unit where ash will be used as a raw material in adjacent to MAHAGENCO’s power plants on “Built Own and Operate (BOO) / JV mode”.

2.0 Expression of Interest:

MAHAGENCO invites “Expression of Interest (EOI)” from interested parties for establishing integrated cement plant/cement clinker grinding unit/cement blending unit / processing unit of techno commercially viable capacity in adjacent to MAHAGENCO Power plant premises on Built, Own and Operate (BOO)/JV mode, using Ash from MAHAGENCO thermal power plants located at Koradi / Khaperkheda / Chandrapur. Interested parties may clearly indicate the inputs required from MAHAGENCO.

3.0 Purpose of EOI:

Through this EOI, MAHAGENCO intends to shortlist reputed parties having requisite capability and are willing to establish integrated cement plant/cement clinker grinding unit/cement blending unit / processing unit techno commercially viable capacity in adjacent to at least one specified location chosen from the list of participating plants on “Built, Own and Operate (BOO) basis / JV mode”.

The Interested Parties shortlisted on the basis of their “Expression of Interest (EOI)” may be invited to set up the plant.

4.0 Role of the Interested Parties/MAHAGENCO

- 4.1 Interested Parties may examine and indicate one or more MAHAGENCO power stations from the list of identified power stations given in this document for establishing the cement manufacturing unit (integrated cement plant/cement clinker grinding unit/cement blending unit / processing unit) where ash will be used as a raw material.

- 4.2 The capacity of manufacturing unit shall be techno commercially viable minimum 1 MTPA. Justification for the same will be required.
- 4.3 Ash required for the project shall be made available by MAHAGAMS / MAHAGENCO on mutually agreed terms and conditions.
- 4.4 Interested party shall sign a long term agreement with MAHAGENCO for use of Fly Ash & Electricity & other facilities exclusively from the identified power station of MAHAGENCO from the date of commissioning of project.
- 4.5 All other raw material required for manufacturing unit shall be arranged by the Interested Party.
- 4.6 All clearance related to establishment of manufacturing unit shall be obtained by the interested party; however, MAHAGAMS shall provide necessary assistance in this process.
- 4.7 The interested party/JVC shall be responsible for marketing, selling and logistics of the raw material and produce of these Plants.
- 4.8 MAHAGAMS/MAHAGENCO will provide land, if available for Joint Venture projects the cost of land will be treated as equity of MAHAGAMS/MAHAGENCO. For BOO project the revenue sharing arrangement on mutually agreed terms will be decided.

5.0 Required Information:

- 5.1 Documents pertaining to financial strength of the organization submitting EOI are required. For e.g. organization structure, audited balance sheets/accounts of last three financial years, etc.
- 5.2 In case of new entity submitting the EOI financial strength of promoters and consortium partner is required to be established.
- 5.3 Interested parties may clearly indicate the inputs required from MAHAGAMS.
- 5.4 The party submitting the EOI shall be bearing all costs associated with the preparation and submission of the EOI and MAHAGAMS will, in no case be responsible or liable for these costs, regardless of the conduct or outcome of the assessment/ evaluation process.

6.0 General terms & conditions

- 6.1 MAHAGENCO / MAHAGAMS reserves the right to change the scope or close the EOI without any short listing of the JV partner at any time without giving any reason thereof.
- 6.2 The issue of this document does not in any way commit or otherwise oblige MAHAGENCO / MAHAGAMS to proceed with all or any part of the tender process.
- 6.3 The EOI request is not the subject of any process contract or any contractual obligations between MAHAGENCO / MAHAGAMS and Proponents or potential proponents.
- 6.4 MAHAGENCO / MAHAGAMS may at its absolute discretion, decide to abandon any part or whole of the process without giving prior notice to the Proponents or potential Proponents.
- 6.5 MAHAGENCO / MAHAGAMS reserves the right to short- list proposal by way of Evaluation Criteria determined internally in alignment with its strategic needs.

7.0 Schedule of events

Sr No	Event	Date
1.	Publication of Eoi	18.02.2021
2.	Last date and time for submission of Eoi	12.03.2021, 15:00 hrs
3.	Opening of Eoi documents	17.03.2021
4.	Preliminary discussion meeting	24.03.2021
5.	Shortlisting of agencies for RFP	16.04.2021

8.0 Submission of EOIs:

Interested parties are required to submit all required documents complete in all respects with one original and one authenticated copies for each in hard form under the registered post or hand delivered to the address:

CHIEF OPERATING OFFICER,
Mahagenco Ash Management Services Ltd.,
HDIL Tower, 4th floor, A-Wing,
A.K.Marg, Bandra (E), Mumbai-400 051
India.
Email ID:- mahagams@mahagenco.in

On or before 15:00 Hrs. of 12.03.2021. The top left hand corner of the envelope shall indicate with "EOI FOR ESTABLISHING INTEGRATED CEMENT PLANT/CEMENT CLINKER GRINDING UNIT/CEMENT BLENDING UNIT / PROCESSING UNIT IN ADJACENT TO MAHAGENCO POWER PLANT LOCATED AT KORADI / KHAPERKHEDA / CHANDRAPUR TPS ON "BUILT, OWN AND OPERATE (BOO)/JOINT VENTURE MODE"

Late submissions will not be accepted. Electronic (Soft form) copy of the EOI should be sent to the email address given below. If there is any discrepancy in the documents submitted in hard form & Soft form, the documents in hard form will be considered for evaluation.

- i) Each page of the documents submitted shall be duly authenticated by the applicant.
- ii) The language of submission of applications shall be in English.
- iii) Financial Data, Project Costs shall be in INR only.

For any further clarification / queries the following persons may be contacted:

Shri. Sandeep N.Kinake
Executive Engineer,
MAHAGAMS, H.O.Mumbai.
Mobile:.-+91-8879330563
E-mail: mahagams@mahagenco.in

Shri. Pravin L. Sabale
Deputy Executive Engineer,
MAHAGAMS, H.O.Mumbai.
Mobile:.-+91-7770031057
E-mail: mahagams@mahagenco.in

List of MAHAGENCO Coal Based Thermal Power Plants

Following MAHAGENCO Coal based Thermal Power Plants have been considered in this EOI for establishment of integrated cement plant/cement clinker grinding unit/cement blending unit / processing unit. The interested parties may indicate their choice of MAHAGENCO's coal based thermal power plants for the above purpose.

Sr. No.	Station	Total Capacity (MW)	Dry fly ash generated (MT/year)
1	Chandrapur TPS (2x210MW, 3x500MW, 2x500MW)	2920	3423611
2	Koradi TPS (2x210MW + 3x660MW)	2400	1977368
3	Khaperkheda TPS (4x210MW + 1x500MW)	1340	1762158

Standard Format for Expression of Interest

CHIEF OPERATING OFFICER,

Mahagenco Ash Management Services Ltd.,

HDIL Tower, 4th floor,A-Wing,

A.K.Marg, Bandra (E), Mumbai-400051

Maharashtra, India.

Email ID:- mahagams@mahagenco.in

Sub:- Expression of Interest (“EOI”) for establishing integrated cement plant/cement clinker grinding unit/cement blending unit / processing unit in adjacent to MAHAGENCO Power plant located at Koradi / Khaperkheda / Chandrapur TPS on Built, Own and Operate (BOO) or Joint Venture mode.

Dear Sir,

In response to your public advertisement in (Insert the names of the newspaper and/or website) on (Insert date of the advertisement) inviting EOI for establishing integrated cement plant/cement clinker grinding unit/cement blending unit / processing unit in adjacent to MAHAGENCO Power plant located at Koradi / Khaperkheda / Chandrapur TPS on Built, Own and Operate (BOO) or Joint Venture mode, we hereby submit out EOI.

We have also attached information according to the standard form as per Annexure. The information furnished by us in this EOI is true, correct and accurate to the best of our knowledge.

Sincerely yours,

On behalf of the firm/company/organization

Signature-----

(Person signing the EOI and supporting documents should be an Authorized Signatory supported by necessary Board resolutions)

Name of signatory

Designation

Company Seal/stamp.

ANNEXURE

1. Name and address

- a) Name of the Firm/Company/Organization
- b) Corporate Address:
- c) Registered Address:
- d) Contact No:
- e) Email:

2. Contact Person:

- a) Name:
- b) Designation:
- c) Contact No.:
- d) Email:

3. Company Profile:

- a) Core area of expertise:
- b) Date of incorporation:
- c) CIN No:
- d) GST No.:
- e) PAN No.:
- f) Shareholding Pattern:
- g) Financial Capability (Including Turnover, Reserve and Surplus etc)

4. Key Operate Parameters for last three Years: (Installed Capacity, Utilization factor etc.)

5. Supporting Documents:

(Provide copy of the registration, copy of GSTIN and PAN of the firm: with their latest renewals where applicable. Audited Financial for last three financial years)

6. Experience/Major Projects under construction by the Firm/Company/Organization

(Along with value and time of completion/award:

7. Proposed Project details:

A. Location for which company is interested (in order of preference)

- 1.-----
- 2.-----
- 3.-----

B. Type of plant (tick appropriate)

- I) INTEGRATED CEMENT PLANT
- II) CEMENT CLINKER GRINDING UNIT
- III) CEMENT BLENDING UNIT
- IV) PROCESSING UNIT

C. Proposed Capacity -----

D. Mode of Project implementation:

i) Full Ownership

ii) Joint Venture mode

- E. Electricity requirement (MW) -----
- F. Water requirement (CUM/day)-----
- G. Ash requirement (MT/day)-----
- H. Land requirement (Acre)-----
- I. Estimate Investment (Rs. Cr.) -----
- J. Inputs required from MAHAGENCO & Quantum-----